1 Beth E. Terrell, CSB 178181 Email: bterrell@tmdwlaw.com 2 Jennifer Rust Murray, Admitted Pro Hac Vice Email: jmurray@tmdwlaw.com 3 TERRELL MARSHALL DAUDT & WILLIE PLLC CONFORMED COPY ORIGINAL FILED SUPERIOR CHEEF OF LOS ANDRESS 936 North 34th Street, Suite 400 4 Seattle, Washington 98103-8869 SEP DE ZUIT 5 Telephone: (206) 816-6603 Facsimile: (206) 350-3528 6 John A. Clarke, Executive Officer/Cler Steven N. Berk, Admitted Pro Hac Vice BY Kin Hilaire, Deputy 7 Email: steven@berklawdc.com BERK LAW PLLC 8 2002 Massachusetts Avenue NW, Suite 100 9 Washington, DC 20036 Telephone: (202) 232-7550 10 Facsimile: (202) 232-7556 11 [Additional Counsel Appears on Signature Page] 12 Attorneys for the Plaintiffs 13 IN THE SUPERIOR COURT OF THE STATE OF CALIFORNIA 14 COUNTY OF LOS ANGELES 15 NO. BC448670 THERON COOPER and ALICE TRAN, 16 individually and on behalf of all others REPLY IN SUPPORT OF similarly situated, 17 PLAINTIFFS' UNOPPOSED **MOTION FOR ATTORNEYS'** Plaintiffs, 18 FEES AND EXPENSES AND INCENTIVE PAYMENTS FOR ν. 19 NAMED PLAINTIFFS AMERICAN HONDA MOTOR CO., INC., a 20 California corporation, Complaint Filed: November 1, 2010 21 Defendant. **CLASS ACTION** 22 Judge: Hon. William F. Highberger 23 Department: 307 24 Date: Friday, September 16, 2011 25 Time: 11:00 a.m. 2.6 27 REPLY IN SUPPORT OF PLAINTIFFS' UNOPPOSED MOTION FOR ATTORNEYS' FEES AND EXPENSES AND INCENTIVE

PAYMENTS FOR NAMED PLAINTIFFS

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I. INTRODUCTION

 Plaintiffs file this reply brief in support of their unopposed request for a payment of \$430,000 from Honda for attorneys' fees and litigation expenses in connection with this settlement. The fee request remains eminently reasonable. As Plaintiffs' final approval papers demonstrate, the settlement has secured excellent relief for the class and has been overwhelmingly welcomed by class members. (*See* Reply in Support of Plaintiffs Unopposed Motion for Final Approval at 2 (citing minimal numbers of opt-outs and objections; high numbers of monetary claims and repairs performed under the settlement).) The fees payment from Honda is not paid out of the class relief and will in no way reduce the benefits provided to class members under the settlement. The \$430,000 requested fee was negotiated by the parties at arms' length with the help of a JAMS mediator only after relief for the class had been secured. The combined lodestar of Plaintiffs' counsel—which has increased since the motion for attorneys' fees and expenses was filed on August 8, 2011—is substantially greater than the requested fee, meaning that Plaintiffs do not rely on a multiplier to justify their fee request. Rather, the requested fee is entirely justified by the actual hours expended by counsel and the settlement's significant, ongoing value for a class of nearly 2.1 million class members.

The excellent class relief includes financial compensation for out-of-pocket costs already incurred in repairing or replacing the defective sun visors, extended warranty protection for free future replacement of the visors, and injunctive relief to notify all proposed class members about the visor defect and their rights under the settlement. As of August 31, 2011, Honda already has paid \$521,721.00 in cash reimbursements and has made 60,210 repairs or replacements under the warranty extension, at a cost of \$3,010,500.00 for a grand total of

<sup>&</sup>lt;sup>1</sup>As of August 8, 2011, the three firms representing Plaintiffs had spent 1,153.8 hours on the litigation, representing a lodestar amount of \$493,399; and had incurred \$21,706.04 in costs. (*See* Unopposed Motion for Attorneys' Fees at 18.) Even before deducting costs from the requested \$430,000 fee award, Plaintiffs are requesting a fee award that is significantly less than their actual lodestar, which continues to rise.

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\$3,532,221.00. As discussed in Plaintiffs' initial motion for fees, Class Counsel achieved this negotiated settlement promptly and efficiently, but only after a thorough investigation of Plaintiffs' claims. Evidence demonstrates that Honda changed its policies with respect to the defective sun visors as a result of this litigation. (*See* Unopposed Motion for Attorneys' Fees at 10.) Accordingly, Class Counsel are entitled to their reasonable attorneys' fees under the CLRA's fee-shifting provision and under a catalyst theory. As noted, the amount of the fee request is amply supported by Class Counsel's actual lodestar. That Class Counsel would arguably be entitled to much greater than \$430,000 in fees under either the lodestar/multiplier or a percentage-of-the-fund analysis further bolsters the reasonableness of Plaintiffs' fee request. Similarly, Class Counsel's requests for reimbursement of their out-of-pocket expenses (subsumed within the requested amount, not in addition to it), and for modest incentive awards to the Named Plaintiffs for their service to the Class, are supported by law and the facts of this case.

All of the above issues are addressed in Plaintiffs' Unopposed Motion for an Award of Attorneys' Fees and Expenses and Incentive Payments to Named Plaintiffs. At the time that motion was filed, however, the deadline for objections had not yet passed, so not all objections to the requested fee could be addressed. Since then, seven additional Objectors have objected to some aspect of the negotiated fee. For the most part, these objections deem this lawsuit and the resulting settlement as unnecessary and frivolous and not a sufficient basis for Class Counsel to receive any fees whatsoever. Such a position is simply not borne out by the overwhelmingly favorable reaction to the settlement by the great majority of class members. As discussed below, the new objections as to fees do not counsel against approval of Plaintiffs' fee application.

#### II. DISCUSSION

#### A. Class Members' Overwhelmingly Positive Reaction Supports the Requested Fees

The overall response to the settlement has been resoundingly positive. As noted in Plaintiffs' Reply in Support of Final Approval, Plaintiffs have spoken to hundreds of class members, the great majority of whom support the settlement. Counsel and the Court have received at least eight unsolicited letters supporting the settlement. (*See* Supplemental Declaration of Beth E. Terrell in Support of Plaintiffs' Unopposed Motions for (1) Final Approval of Class Settlement and (2) Attorneys' Fees and Incentive Payments ("Supp. Terrell Decl."), Ex. 33.) With a class estimated at 2,099,694 individuals (and direct, individual notice successfully mailed to 89% of them), only nine class members have sent letters to counsel objecting to Class Counsel's requested fee.<sup>2</sup> (Suppl. Botzet Decl. ¶¶ 9, 11–13.) This de minimis level of objection supports an inference that the fee request is reasonable. *See, e.g., Wershba v. Apple Computer* (2001) 91 Cal.App.4th 224, 245 [110 Cal.Rpt.2d 145] (approving settlement where notice was sent to over 2.4 million class members and only 20 class members objected).

The number and value of claims submitted by Class Members also indicates the value of the settlement that Class Counsel achieved on behalf of the Class. To date, Honda has received 8960 claims for reimbursement and already has paid or is in the process of paying \$521,721.00 in reimbursements. Further, to date, Honda has made 60,210 repairs or replacements under the extended warranty, at a cost of approximately \$3,010,500.00. As such,

<sup>&</sup>lt;sup>2</sup> The objections of class members Thomas F. Whalen and Christopher Hair as to Class Counsel's requested fee were addressed in Plaintiffs' initial motion for fees. The fees objections of seven additional class members—William F. McComas, Christopher Maletz, Susan Wright, Edward Caughey, Lorelei Ballard, and Raghuveer and Anne Hoskote—are addressed below in this reply brief. Class Counsel understands that the Court received some objections not sent to counsel. Class Counsel has reviewed these objections and their substance is very similar to the objections addressed in this brief. Therefore, Class Counsel requests that they be overruled as well.

in total, the extended warranty and reimbursement program has yielded a value to date of \$3,532,221.

Moreover, the high value of the settlement and the overwhelmingly positive response of Class Members fully supports Plaintiffs' showing in its opening brief that the fee request is also appropriate under the lodestar/multiplier analysis used by California courts. The skill employed by Class Counsel in the litigation and the results achieved are factors used in determining the reasonableness of the fee request. *See Serrano v. Priest* (1977) 20 Cal. 3d 25, 49; *Ketchum v. Moses* (2001) 24 Cal. 4th 1122, 1138. The hundreds of thousands of dollars in class member reimbursements and the millions of dollars' worth of repairs performed under the

<sup>&</sup>lt;sup>3</sup> See In re Cal. Indirect Purchaser X Ray Film Antitrust Litig. (San Francisco Sup. Ct. Oct. 22, 1998) No. 960886, 1998 WL 1031494, at \*\*3, 9 (Robinson, J) (awarding 30% fee and citing 11 actions in which California trial courts had awarded 30% fee awards or greater); see, e.g., In re Pac. Enter. Sec. Litig. (9th Cir. 1995) 47 F.3d 373, 379 (affirming 33% fee award); In re Immunex Sec. Litig. (W.D. Wash. 1994) 864 F. Supp. 142, 146 (ordering fees equal to 30% of the net settlement fund); In re Activision (N.D. Cal. 1989) 723 F. Supp. 1373, 1375, 1379 (32.8% award); see also Elizabeth J. Cabraser, Cal. Class Actions and Coordinated

Proceedings (2009) § 15.03 at p. 15.3 (discussing California Courts awarding 30% in fees)

Settlement demonstrate that Class Counsel achieved an excellent result for the Class here. The positive response of the Class Members also confirms that, despite the handful of fee objections, the Class overwhelmingly supports the settlement and the work Class Counsel did to bring it about.

#### B. The Fees Objections Lack Merit

None of the objections to Class Counsel's requested fees has merit or suggests that approval of Plaintiffs' fee application should be denied. Six of the seven fees objectors whose objections were received since the filing of Plaintiffs' application generally oppose the award and/or the amount of fees as excessive or unfounded because the lawsuit and settlement were purportedly "unnecessary" or "frivolous." For example, class member William F. McComas writes: "This class action claim is the most frivolous and overblown action that I have ever seen. Our visor broke and Honda fixed it without charge. Done! Honda behaved in exactly the way a good company should behave—why sue them?" (*See* Suppl. Terrell Decl., Ex. 28.) Class member Edward Caughey similarly writes: "I consider this case to be the most frivolous of which I have ever heard. I was embarrassed to receive a notice by mail outline the proposed class settlement. I cannot imagine a circumstance in which a cracked car visor will be harmful to a driver or passenger of a car." (*Id.*, Ex. 29.)

Other class members object to the requested fee as excessive because their own visors have not yet failed due to the defect (*id.*, Ex. 30 ("As of August 17, 2011, the sun visors installed on my Honda 2006 Civic are in good repair. ... In light of this fact I find that the suggested award of \$430,000 and attorneys fees and expenses is excessive.")); or because in their view the lawsuit has required "exorbitant time and monetary expenditures which far outweigh the simple repair requirements" (*id.*, Ex. 32). Class member Christopher Maletz argues that the fee award is excessive because only a very small number of class members will actually benefit from the settlement because the visor problem "seems to be—according to a bit of internet research—limited to areas of the country where the temperature gets very hot. For

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Civic owners in much of the rest of the country this will not be much of a problem." (*Id.*, Ex. 31.) Mr. Maletz therefore objects "to any recovery of fees in this case that is not connected to the actual recovery of the class." (*Id.*)

Plaintiffs respectfully suggest that these objections lack merit because they reflect mistaken assumptions about the factual basis for this lawsuit, the value of the actual recovery that the Class has received as a result of the settlement, and the time and effort required to compel Honda to provide the relief afforded by this settlement. Far from being a trivial or frivolous complaint that has affected very few Honda owners, the defective sun visor in the Class Vehicles is well-documented and has impacted hundreds of thousands of class members. In some Honda models, over 30 percent of the visors have failed. (See Declaration of Beth E. Terrell in Support of Plaintiffs' Unopposed Motions for (1) Final Approval of Class Settlement and (2) Attorneys' Fees and Incentive Payments ("Terrell Final Approval Decl."), Ex. 4 at AHM0011.) The 8,960 claims for cash reimbursement for visor repair and the 60,210 warranty repairs already performed under the settlement are indication enough that this has not been a problem limited to a very few class members. (See Declaration of Julie Fo Sjoe at ¶¶ 5–12.) Several thousand Honda Civic owners did not have the experience of objector McComas—they were not fortunate enough to have Honda fix their defective visors free of charge. Instead, they paid out of pocket for the repair. The settlement—including the reimbursements made available under it and the extended warranty provided by it—has enabled tens of thousands of Class Members to be treated comparably to Mr. McComas and have their visor repaired for no out-of-pocket cost.

Moreover, contrary to the statement by objector Caughey, who could not imagine how a failed sun visor could be dangerous, numerous letters and objections from class members testify that the defective sun visor has been an aggravating and even hazardous experience for many drivers, so much so that many class members have objected that the settlement does not go far enough to provide relief to the Class. (See, e.g., Terrell Final Approval Decl., Ex. 1

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(Compendium of Objections), Nos. 1–5, 7–19, 21; Suppl. Terrell Decl., Exs. 8, 10, 13–16, 19, 23–25, 27.) Objectors who trivialize the sun visor defect may be unfamiliar with this body of evidence.

In addition to the objections discussed above, class member Lorelei Ballard objects to the requested \$430,000 for Class Counsel's fees and expenses as disproportionate "in an economic climate where new lawyers from non-elite schools live in poverty." (Suppl. Terrell Decl., Ex. 10.) While Plaintiffs are sympathetic to the seeming inequities and stresses caused by the current economic troubles, Ms. Ballard's objection is without merit. Class Counsel have devoted well over a thousand hours to this litigation without any guarantee that they ever would be paid for their time. (See Terrell Decl. ¶ 12; Declaration of Steven N. Berk Final Approval Decl. in Support of Plaintiffs' Unopposed Motion for (1) Final Approval of Class Settlement and (2) Attorneys' Fees and Incentive Payments ("Berk Final Approval Decl.") ¶ 15–16, Ex. A; Declaration of Steven Tindall in Support of Plaintiffs' Unopposed Motion for (1) Final Approval of Class Settlement and (2) Attorneys' Fees and Incentive Payments ("Tindall Final Approval Decl.") ¶ 11, Ex. B.) Thus, they faced substantial risk of a lengthy, costly litigation had the case proceeded to trial. (See generally Plaintiffs' Unopposed Motion for Attorneys' Fees and Incentive Awards at 18:24–19:26.) Moreover, Plaintiffs' requested fee represents an amount less than their total lodestar, which is the amount of time devoted to the case times a reasonable rate. (See id. at 17:8-18:6.) Thus, Plaintiffs' requested fee is reasonable and Ms. Ballard's objection should be overruled.

### C. The Objections as to Incentive Payments Lack Merit

Two of the new fees objectors also object, in a perfunctory manner, to Plaintiffs' unopposed request that each of the Named Plaintiffs be awarded a \$1,500 incentive payment from Honda for their efforts on behalf of the Class. (*See* Supp. Terrell Decl., Ex. 31 (noting sarcastically that the Named Plaintiffs' efforts no doubt "were quite exhausting and worthy of this 'service award'"); Ex. 30 ("The \$1,500 service award in recognition of the Plaintiff's

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efforts is misleading as the number of plaintiffs is not noted."). Neither of these objections raises a serious concern about the modest incentive awards that Honda has agreed to pay the two Named Plaintiffs. Such awards are entirely appropriate and are well-deserved in this instance, where Theron Cooper and Alice Tran each provided valuable assistance to Class Counsel on Plaintiffs' behalf. (*See* Berk Final Approval Decl. ¶21; Tindall Final Approval Decl., ¶18.) *See also In re Mego Fin. Corp. Sec. Litig.* (9th Cir. 2000) 213 F.3d 454, 457, 463 (approving incentive awards of \$5,000 from a total settlement of \$1.75 million); *Pelletz v. Weyerhaeuser Co.* (W.D. Wash. 2009) 592 F. Supp. 2d 1322, 1329-30 & n.9 (approving \$7,500 incentive awards where named plaintiffs assisted class counsel; collecting decisions). Moreover, the \$3,000 total that is requested for incentive payments amounts to 0.575% of the total of \$521,721.00 that Honda has paid to date in reimbursements under the settlement, and less than one-tenth of one percent (.09965%) of the total amount of monetary benefit already realized by the Class—including both the reimbursements to Class Members and the \$3,010,500.00 in repairs that have been made by Honda under the extended warranty.

As a final matter, none of the new objectors as to fees or incentive awards provides specific factual or legal support for their objections. In light of the substantial value the settlement obtains for the Class and the overwhelmingly positive response of class members, these objections should be overruled.

#### III. CONCLUSION

For the reasons stated above and in Plaintiffs' Unopposed Motion for Attorneys' Fees and Expenses and Incentive Payments to the Named Plaintiffs, Plaintiffs respectfully request that the Court overrule the objections discussed above and (1) award Class Counsel an amount of \$430,000 in attorneys' fees and expenses to be paid by Honda; and (2) award incentive payments of \$1,500 to the each of the named Plaintiffs to be paid by Honda.

TERRELL MARSHALL DAUDT & WILLIE PLLC

Both Level

Beth E. Terrell, CSB 178181 Email: bterrell@tmdwlaw.com

Jennifer Rust Murray, Admitted Pro Hac Vice

Email: jmurray@tmdwlaw.com 936 North 34th Street, Suite 400 Seattle, Washington 98103-8869

Telephone: (206) 816-6603 Facsimile: (206) 350-3528

Steven N. Berk, Admitted Pro Hac Vice

Email: steven@berklawdc.com

BERK LAW PLLC

2002 Massachusetts Avenue NW, Suite 100

Washington, DC 20036 Telephone: (202) 232-7550 Facsimile: (202) 232-7556

Steven M. Tindall, CSB #187862 Email: steventindall@rhdtlaw.com

RUKIN HYLAND DORIA & TINDALL LLP

100 Pine Street, Suite 2150 San Francisco, California 94111 Telephone: (415) 421-1800 Facsimile: (415) 421-1700

Attorneys for the Plaintiffs

REPLY IN SUPPORT OF PLAINTIFFS' UNOPPOSED MOTION FOR ATTORNEYS' FEES AND EXPENSES AND INCENTIVE PAYMENTS FOR NAMED PLAINTIFFS - 9

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5	On September 6, 2011, I served the preceding document by placing a true copy thereof			
6	enclosed in a sealed envelope and served in the manner and/or manners described below each of the parties herein and addressed as on the attached list.			
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REPLY IN SUPPORT OF PLAINTIFFS' UNOPPOSED MOTION FOR ATTORNEYS' FEES AND EXPENSES AND INCENTIVE PAYMENTS FOR NAMED PLAINTIFFS - 10

## PROOF OF SERVICE LIST

1	PROOF OF SERVICE LIS
2	Roy Brisbois, CSB 53222
3	Email: brisbois@lbbslaw.com Eric Kizirian, CSB 210584
4	E-Mail: kizirian@lbbslaw.com
5	LEWIS BRISBOIS BISGAARD & SMITH LLP 221 N Figueroa Street, Ste. 1200
6	Los Angeles, CA 90012-2601 Telephone: (213) 250-1800
7	Facsimile: (213) 250-7900
8	Attorneys for Defendant
9	Beth E. Terrell, CSB 178181
10	Email: bterrell@tmdwlaw.com Jennifer Rust Murray, Admitted Pro Hac Vice
11	Email: jmurray@tmdwlaw.com TERRELL MARSHALL DAUDT & WILLIE PLLC
12	936 North 34th Street, Suite 400
13	Seattle, Washington 98103-8869 Telephone: (206) 816-6603
14	Facsimile: (206) 350-3528
15	Steven Berk, <i>Admitted Pro Hac Vice</i> Email: steven@berklaw.com
16	BERK LAW PLLC 2002 Massachusetts Avenue NW, Suite 100
17	Washington, DC 20036
18	Telephone: (202) 232-7550 Facsimile: (202) 232-7556
19	Steven M. Tindall
20	Email: steventindall@rhdtlaw.com RUKIN HYLAND DORIA & TINDALL LLP
21	100 Pine Street, Suite <u>2150</u> <del>21</del>
22	San Francisco, California 94111 Telephone: (415) 421-1800
23	Facsimile: (415) 421-1700
24	Attorneys for Plaintiffs
25	
26	
27	REPLY IN SUPPORT OF PLAINTIFFS' UNOPPOSED MOTION FOR ATTORNEYS' FEES AND EXPENSES AND INCENTIVE PAYMENTS FOR NAMED PLAINTIFFS - 11